# Risk Management Report 2017

**BANKNORDIK** 

Board of Directors and Executive Board

Group objectives of Risk Management Report

To keep our shareholders and other stakeholders informed of the group's risk and capital management policies, including risk management methodologies and practices, both short term and long term.

## Contents

1	Introduction	4
2	Organisation	.5
2.1	Introduction	. 5
2.2	Risk policies and limits	. 6
2.3	Risk organisation	7
2.3.1	Board of Directors	. 8
2.3.2	Executive Board	. 8
2.3.3	Risk Committee	. 9
2.3.4	Credit Committee	. 9
2.3.5	Staff departments	. 9
2.3.6	Business units	10
2.4	Reporting	11
3	Capital Management	12
3.1	Framework of the Group's capital management	12
3.2	Pillar I	12
3.3	Pillar II	12
3.3.1	Solvency requirement	14
3.3.2	The methodology	14
3.3.3	Group solvency requirement	15
4	Credit Risk 1	16
4.1	Definition	16
4.2	Policy	16
4.3	Credit process	16
4.4	Credit risk classification	17
4.5	Credit exposure	18
4.5.1	Credit exposure, quality and concentration	19
4.6	Risk mitigation	21
4.7	Monitoring and portfolio management	22
4.7.1	Credit risk management	23
4.8	Impairment/Losses	23
4.9	The Danish FSA's » Supervisory Diamond	25

5	Market Risk	
5.1	Organisation	
5.2	Definition	
5.3	Policy and responsibility	
5.4	Control and management	
5.5	Market risk	
5.6	Interest rate risk	
5.7	Exchange rate risk	
5.8	Equity market risk	
6	Liquidity Risk	
6.1	Definition	
6.2	Control and management	
6.2.1	Operational liquidity risk	
6.2.2	Liquidity stress testing	
6.2.3	Twelve-month liquidity	
6.2.4	Structural liquidity risk	
6.2.5	Funding sources	
6.3	Collateral provided by the Group	
7	Operational Risk	
7.1	Definition	
7.2	Policy	
7.3	Measurement and control	
7.4	Long-term goals in operational risk management	
8	Insurance Risk	
8.1	Insurance risk	
8.2	Capital requirements	
8.3	Trygd insurance	
8.4	NordikLív – Life insurance	

# **1** Introduction

The purpose of BankNordik's Risk Management Report is to ensure transparency in the BankNordik Group and to make available information on how the Group manages the risks it encounters.

BankNordik's Risk Management Report is published annually on the Group's website, www.banknordik.com/rm, simultaneously with the release of the Group's Annual Report 2017. The Risk Management Report is a separate unaudited document. There are no audit requirements for the Risk Management Report, but much of the information in the Risk Management Report will also be provided in the audited Annual Report 2017.

# **2 Organisation**

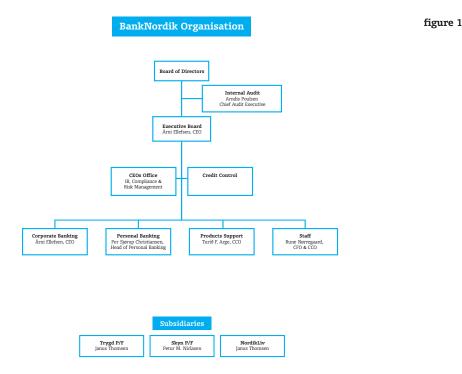
## 2.1 Introduction

Understanding and ensuring transparency in risk taking are key elements of the BankNordik Group's business strategy. The Group's ambition is to set high standards for risk management. Our risk organization supports this ambition, and it has developed in-depth risk management expertise.

The Board of Directors sets out the overall risk policies for all types of material risk while the Chief Executive Officer (CEO) is responsible for the day-to-day management of the Group, including implementation of the risk policies and risk management.

The Executive Board consists of Group CEO, Árni Ellefsen. At the chief operational level, the Group is divided into three main business units:

- Corporate Banking operations In the Faroe Islands, Denmark and Greenland, headed by Árni Ellefsen, CEO ,
- Personal Banking operations and Private Banking In the Faroe Islands, Denmark and Greenland, headed by Per Sjørup Christiansen, Head of Personal Banking
- Products support, headed by Turið F. Arge, Chief Commercial Officer



The Executive Secretariat report to Árni Ellefsen, Chief Executive Officer, while the insurance activities (Trygd P/F and NordikLív P/F) and the Real Estate Company (Skyn P/F) report to Turið F. Arge, Chief Commercial Officer.

The business units are supported by the following units:

- Credit Services, Finance, Accounting, Treasury, IT and HR, headed by Rune Nørregaard, Chief Credit Officer

The Group's risk officer and compliance officer are members of CEO's office.

The Chief Executive Officer, Chief Commercial Officer, Head of Personal banking and Chief Credit Officer constitute the Group Executive Management Team.

The Board of Directors and the Group Executive Management Team have established various sub-committees, including an Audit Committee, a Credit Committee and a Risk Committee.

The Group allocates resources to manage and monitor risk and to ensure on-going compliance with approved risk limits. The Group has a reporting cycle to ensure that the relevant management bodies, including the Board of Directors, the Chief Executive Officer and the Group Executive Management Team, are kept informed of relevant developments in risk measures.

The Group's risk policies as well as its limits and organizational framework for risk management are described in greater detail in the following sections.

## 2.2 Risk policies and limits

The Board of Directors sets out the overall risk policies and limits for all material risk types. The Board also determines the general principles for managing and monitoring risk, and it reviews the risk policies and limits annually. The Group uses risk appetite as a strategic concept to determine its risk-based limits. Risk appetite represents the maximum risk the Group is willing to assume in pursuit of its business targets. The risk appetite framework offers an overview of various risk dimensions and enables the Group to manage risk measurement across these dimensions in accordance with its overall risk policies.

The framework is based on an analysis of the current risk profiles of the Group and its major business units. It includes setting explicit targets, limits and contingency plans in accordance with the risk policies. It also includes monitoring of risk levels.

Key risk elements are identified on an on-going basis in a dynamic process driven by new products, procedures, risk measurement applications as well as economic developments. The Group conducts risk management at the customer and industry levels as well as on the basis of geographical location and collateral type. It takes a comprehensive approach to the core risk dimensions:

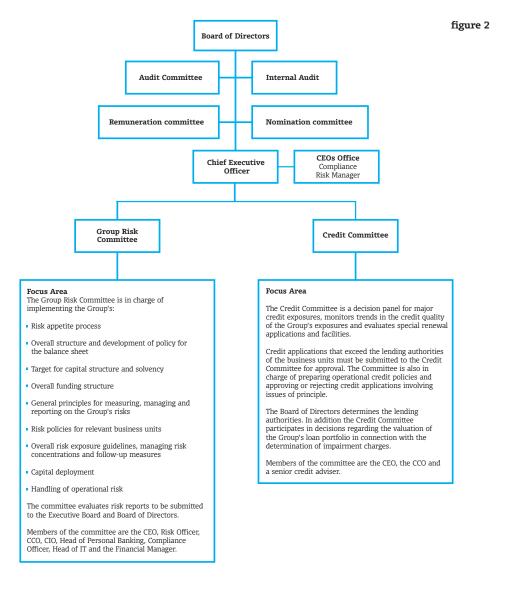
- Credit risk
- Market risk
- Liquidity risk
- Operational risk

Other risk dimensions are incorporated at the Group and business unit levels where appropriate. They include insurance and concentration risk, financial strength, and earnings robustness. Specific risk instructions for the main business units are prepared on the basis of the overall risk policies and limits. These instructions are used to prepare business procedures and reconciliation and control procedures for the relevant units and for system development purposes.

#### 2.3 Risk organization

BankNordik's "Rules of procedure" for the Board of Directors and the "Board of Directors' Instructions to the Executive Board" specifies the responsibilities of the Board of Directors and the Executive Board and the division of responsibilities between them. This two-tier management structure has been developed in accordance with Faroese and Danish legislation, and the "Rules of procedure" and "Board of Directors' Instructions to the Executive Board" are key documents in the Group's management structure, including the organization of risk management and authorizations.

The Board of Directors lays down overall policies, while the Executive Board is in charge of the Group's dayto-day management and reports to the Board of Directors. None of the Group's executive managers serve on the Board of Directors of the parent company. The risk and capital management functions are separate from the credit assessment and credit-granting functions, as shown in figure 2.



The Group's management structure also reflects the statutory requirements governing listed Faroese companies in general and financial services institutions in particular. The BankNordik Group applies the comply-orexplain principle set out in the recommendations issued by the Committee of Corporate Governance. These recommendations apply to companies listed on NASDAQ Copenhagen.

The Board of Directors has established an Audit Committee. The Audit Committee examines accounting, auditing and security issues that the Board of Directors, the Audit Committee, the internal auditor or the external auditors believe deserve attention. The committee also reviews the internal control and risk management system.

The Audit Committee consists of Stine Bosse, Chairman of the Board, Rúni Vang Poulsen, Deputy Chairman of the board, and Tórhallur Olsen, member of the board.

The Executive Board has assembled the Group Executive Management Team and established the two riskorientated sub-committees, the Risk Committee and the Credit Committee.

## 2.3.1 Board of Directors

The Board of Directors must ensure that the Group is appropriately organized. As part of this duty, it appoints the members of the Executive Board and the Group's Chief Internal Auditor.

The largest credit facilities are submitted to the Board of Directors for approval, and the Board defines overall limits for market risk and liquidity risk. Regular reporting enables the Board of Directors to monitor whether the overall risk policies and systems are being complied with and whether they meet the Group's needs. In addition, the Board of Directors reviews reports analyzing the Group's portfolio, particularly information about industry concentrations, large exposures and impaired exposures.

Internal Audit examines accounting, auditing and security issues. These are issues that the Board of Directors or the external auditors believe deserve day-to-day attention. Internal Audit also reviews the internal control and risk management systems.

## 2.3.2 Executive Board

The Executive Board is responsible for the day-to-day management of the Group as stated in the "Rules of procedure" for the Board of Directors and the "Board of Directors' Instructions to the Executive Board".

The Executive Board sets forth specific risk instructions and supervises the Group's risk management practices. It reports to the Board of Directors on the Group's risk exposures and approves material business transactions, including credit applications up to a defined limit.

The Executive Board has assembled the Group Executive Management Team and established two committees to be in charge of day-to-day risk management, the Risk Committee and the Credit Committee.

The Group has also organized various subcommittees/functions for specific risk management areas such as asset and liability management and the management of risk parameters and models affecting the Group's capital and risk-weighted assets. The subcommittees consist mostly of members of the management team.

## 2.3.3 Risk Committee

The Risk Committee consists of:

- The Chief Executive Officer
- The Head of Personal Banking
- The Chief Commercial Officer
- The Chief Credit Officer
- The Compliance Officer
- The Risk Officer
- The Financial Manager
- The Head of IT
- The head of Insurance activities

The Risk Committee is in charge of identifying all main risks of the Group with the aim of optimizing the Group's revenue compared to risk, e.g. by setting out guidelines for implementing and changing internal procedures for measuring and controlling risk, modelling principles etc.

The Risk Committee processes all risk-related matters, including:

- The Capital Requirements Directive and related legislation
- Internal procedures for measuring and controlling risk
- The capital structure and targets for and levels of solvency and liquidity
- Allocation of risk capital to units and risk types, e.g. as part of the solvency requirement
- Material changes in model principles for risk management and yearly evaluations of such principles and models

In addition, the Committee evaluates the risk report to be submitted to the Board of Directors. The Committee also assists the Executive Board in its functions and processes related to operational risk management.

## 2.3.4 Credit Committee

The Credit Committee consists of the CEO, the CCO and a Senior Credit Adviser.

Credit applications that exceed the lending authorities of the Credit Department (personal customers) or the Group's Corporate Department (corporate customers) must be submitted to the Credit Committee for approval along with a credit recommendation.

The Committee is in charge of preparing operational credit policies and approving or rejecting credit applications involving issues of principle.

The Board of Directors determines the lending authorities. In addition, the Credit Committee participates in decisions regarding the valuation of the Group's loan portfolio in connection with the determination of impairment charges.

## 2.3.5 Staff departments

The Group's overall risk issues including credit, market, liquidity and operational risks are monitored by the Group Risk Committee, in co-operation with managers of business units and subsidiaries, reporting directly to the Executive Board.

The Finance department oversees the Group's financial reporting, budgeting, liquidity and capital structure. It also has overall responsibility for the Group's compliance with the Capital Requirements Directive and related legislation and for the internal capital adequacy assessment process.

The Group has established a functional separation between units that enter into business transactions with customers or otherwise expose the Group to risk on the one hand and units in charge of overall risk management on the other.

The Group's Risk Management is carried out by the Group's Risk Officer which is a part of the Executive Board Secretariat with reporting rights and obligations to the Executive Board and reporting rights to the Board of Directors in risk-related matters. Risk Management has overall responsibility for monitoring the Group's risk portfolio and reporting on overall risk measures. In addition, Risk Management is responsible for the implementation of risk models and risk analysis and for providing support to the Risk Committee.

The Credit Department has the overall responsibility for the credit process in all of the Group's business units. This includes responsibility for developing credit classification and valuation models and for seeing that they are used by the local units in their day-to-day credit processing.

The Credit Department is in charge of determining the utilization of portfolio limits for industries and countries and of the quarterly process of calculating the impairment of exposures. It also keeps track of the credit quality of the Group's loan portfolio by monitoring trends in unauthorized overdrafts and overdue payments, new approvals to weak customers and other factors.

In addition, the Credit Department reports to the Group management and to business units on developments in the Group's credit risk. Finally, the department is in charge of providing management information about credits, of monitoring credit approvals in the business units, and of determining the Group's requirements relating to its credit systems and processes.

The CEO's office is in charge of analyzing and monitoring strategic business risk and corporate governance. Furthermore the CEO's office is in charge of the Group's investor relations.

## 2.3.6 Business units

Core risk dimensions such as market risk and liquidity risk are managed centrally. For credit risk, however, lending authority for specific customer segments and products has been delegated to the individual business units. The business units carry out the fundamental tasks required for optimal risk management. This includes updating the necessary registrations about customers that are used in risk management tools and models, as well as maintaining and following up on customer relationships.

Each business unit is responsible for preparing carefully drafted documentation before business transactions are undertaken and for properly recording the transactions. Each business unit is also required to update information on customer relations and other issues as may be necessary.

The business units must ensure that all risk exposures comply with specific risk instructions as well as the Group's other guidelines. Loan and credit approvals to retail customers and small business customers are given according to the lending authorities delegated to the individual branches.

Customer advisers are responsible for the basic credit assessment of customers. Their lending authority depends on customer classification, and they can approve credits up to certain amounts. Advisers must forward

applications for credit facilities beyond their lending authority to the branch management, which may decide to submit applications to the Credit Department.

## 2.4 Reporting

The Group has a reporting cycle to ensure that the relevant management bodies, including the Board of Directors, the Executive Board and the Group Executive Management Team, are kept informed of, among other things, developments in risk measures, the credit portfolio, non-performing loans, market risk, strate-gic and operational risk.

The Board of Directors receives the principal risk reports (see Table 1) and the principle solvency requirement in the form of the Group's annual solvency handbook. As part of the quarterly evaluation of the Group's solvency requirement, the Board of Directors receives up-to-date information on any material changes in the Group's risk profile. On a monthly basis the Board of Directors receives a report on the Group's market and liquidity risk.

	Table 1
Risk appetite	Strategic determination of risk-based limits, representing the maximum risk that the Group is willing to assume in pursuit of business targets and in accordance with its overall risk policies.
Risk policy	Review of the Group's overall risk policy to determine whether revisions are required.
Models and parameters	Update on the use of risk models and risk parameters.
Quality of credit portfolio	Analysis of impairment charges and losses by business unit and portfolio break-downs by category, size, business unit, etc.

	Table 2
BankNordik Group Methodology	Evaluation of the preferred risk and the level of capital according to the FSA's 8+ approach.
Key figures for the credit portfolio	An overview of credit-quality indicators, classifications and trends in lending volumes.
Market risk	Analysis of the Group's current equity, fixed income and currency positions and report on the utilisation of Board approved limits since the preceding report.
Large exposures	An overview of exposures equal to or exceeding 10% of the Group total capital and the sum of these exposures, including the percentage of the Group's total capital it represents.

	Table 3
Liquidity risk	Analysing and stress tests of the Group's current liquidity
Market risk	Analysis of the Group's current equity, fixed income and currency positions and report on the utilisation of Board approved limits since the preceding report.

# **3 Capital Management**

BankNordik is well capitalised with a high solvency ratio and excess cover relative to the statutory requirements. The Board of Directors is focused on maintaining the capital base necessary to fulfil its strategic goals and sustain the Bank's continued business development. Constant monitoring and valuation of the Group solvency ratio forms an integral part of the Group's capital management.

## 3.1 Framework of the Group's capital management

The basis of the BankNordik Group's capital management is the CRD IV requirements and the Internal Capital Adequacy Assessment Process (ICAAP), which consists of three pillars.

- Pillar I contains a set of rules for a mathematical calculation of the Total capital and the risk weighted assets (RWA).
- Pillar II describes the supervisory review and evaluation process and contains the framework for the internal capital adequacy assessment process.
- Pillar III deals with market discipline and sets forth disclosure requirements for risk and capital management.

## 3.2 Pillar I

In accordance with the CRD IV requirements stipulated in the regulation (EU) No 575/2013 of the European parliament and of the Council of 26 June 2013, total RWA is calculated as the sum of RWA for credit, market and operational risk. Total capital is calculated as the sum of common equity tier 1 (CET1) and additional tier 1 and tier 2 instruments.

Table 4 sets out the Bank's Solvency statement as of 31 December 2017, including the basis for calculating risk-weighted items, core capital, core capital after deductions and Total capital after deductions and equity.

## 3.3 Pillar II

While Pillar I contains uniform rules for capturing a financial institution's risk and calculating the capital requirements in accordance with the CRD IV requirements, it does not necessarily capture all risk affecting individual institutions. Pillar II contains a framework for an Own Risk Solvency Assessment process based on the situation and characteristics of the individual institution. The underlying aim of the Pillar II process is to enhance the link between an institution's risk profile, its risk management systems and its capital. Institutions are expected to develop sound risk management processes that properly identify, measure, aggregate and monitor their risk.

## Pillar II is underpinned by four principles:

- Assessment of capital adequacy in relation to the institution's risk profile and capital strategy
- Review and evaluation of the assessment and its ability to monitor and ensure compliance with its own requirement.
- The expectation that the institution will operate above the Minimum Capital Requirement and the ability of the Danish FSA to require a financial institution to maintain a capital buffer relative to the MCR.

- FSA intervention at an early stage to prevent capital from falling below the minimum level required to support the
- Risk profile or to require rapid remedial action if capital is not maintained or restored.

		Table 4
Capital and Solvency – BankNordik		
DKK 1,000	2017	2016
Core capital	1,731,404	1,566,448
Total capital	1,954,272	1,788,707
Risk-weighted items not included in the trading portfolio	7,575,236	7,305,193
Risk-weighted items with market risk etc.	1,022,062	1,065,709
Risk-weighted items with operational risk	1,298,065	1,419,571
Total risk-weighted items	9,895,363	9,790,474
Core capital rato, excl. hybrid core capital	17.5%	16.0%
Core capital ratio	17.5%	16.0%
Solvency ratio	19.7%	18.3%
Core Capital and Shareholders' equity		
Share capital	200,000	200,000
Net profit	189,078	221,874
Retained earnings, previous years	1,460,582	1,537,957
Shareholders' equity, before deduction of holdings of own		
shares	1,849,660	1,959,831
Deduction of dividend	40,000	300,000
Deduction of net profit	0	0
Deduction of holdings of own shares	29,568	37,797
Deduction of deferred tax assets	44,553	55,587
Other deductions	4,136	0
Core capital exclusive of hybrid core capital	1,731,404	1,566,448
Hybrid core capital before deductions	0	0
Core capital	1,731,404	1,566,448
Total capital		
Core capital	1,731,404	1,566,448
Subordinated loan capital, before deductions	222,868	222,259
Total capital	1,954,272	1,788,707

The BankNordik Group holds a license to operate as a bank and is therefore subject to a capital requirement under the Faroese Financial Business Act and to CRR. The Faroese provisions on capital requirements apply to both the Parent Company and the Group. The capital requirementprovisions stipulate a minimum capital of 8% of the identified risks. A detailed body of rules determines the calculation of capital as well as risks (risk-weighted items). The capital comprises core capital and subordinated loan capital. The core capital corresponds to the carrying amount of equity, after deductions of holdings of own shares, tax assets and other minor deductions.

In order to measure and identify all risk exposure to the Group, the Group applies a Danish FSA approved capital adequacy assessment process.

The method is based on an 8+ approach. An 8+ approach means that a review takes, as its baseline, the minimum requirement of 8 per cent of the risk-weighted items (pillar 1) plus a margin for risks and matters that are not fully reflected in the statement of risk-weighted items. In other words, ordinary risks are assumed to be covered by the 8 per cent requirement, and the question to consider is whether a bank is exposed to other risks that necessitate an increase in the solvency requirement (pillar II).

## 3.3.1 Solvency requirement

The Group's Executive Board and Board of Directors are responsible for maintaining a sufficient capital base and lay down requirements for individual solvency. The Group's Risk Committee is responsible for monitoring and making sure on an ongoing basis that the solvency requirements (methodological) determined by the Executive Board and the Board of Directors are complied with at all times. The overall responsibility for reporting to the Executive Board and the Board of Directors regarding solvency requirements lies with the Finance Department.

## 3.3.2 The methodology

The Group has implemented a methodology approved by the Danish FSA to ensure that BankNordik can expose/identify any potential risk and meet the requirements set by the Executive Board and the Board of Directors. The methodology forms an integral part of the Group's organisation and the Finance Department prepares a quarterly report. The report is then submitted to the Executive Board. The Board of Directors receives a condensed quarterly report and a full annual solvency requirement report that is submitted to the Board for approval.

The method can be split into two main parts. The first part involves the calculation of the minimal capital requirement (see the 8+ approach). The second part consists of eight underlying risk factors:

- Earnings
- Growth in lending
- Credit risk
- Market risk
- Liquidity risk
- Operational risk
- Leverage risk
- Statutory requirements

In addition to these eight risk factors, the Bank calculates potential premiums for special risks believed not to be covered by the calculation of minimal risk. See the calculation of the 8+ capital requirement below in table 5.

Capital and solvency adequacy assesment pr. 31.12.2017 Table 5					
DKK 1,000	Capital requirement	RWA Capital requirement, per cent			
1) Basic Capital requirement, 8 % of RWA	791,629	8.0%			
+ 2) Earnings (capital for risk coverage due to weak earnings)	24,802	0.3%			
+ 3) Growth in lending (capital to cover organic growth in business volume)		0.0%			
+ 4) Credit risk, of which:	79,432	0.8%			
4a) Credit risk on major customers in financial distress	35,497	0.4%			
4b) Other credit risk	17,898	0.2%			
4c) Concentration risk on individual exposures	26,037	0.3%			
4d)Concntration risk on industries		0.0%			
5) Market risk, of which:	25,600	0.3%			
5a) Interest risk	25,600	0.3%			
5b) Equity risk		0.0%			
5c) Foreign exchange risk		0.0%			
+ 6) Liquidity risk (capital to cover more expensive liquidity)		0.0%			
+ 7) Operational risk (capital to cover operational risk in excess of pillar I)		0.0%			
+ 8) Gearing (capital to cover risk due to gearing)		0.0%			
+ 9) Margins due to statutoryrequirements		0.0%			
Capital requirement and solvency requirement ratio	921,463	9.3%			

If any other areas of special risk are identified that are not listed in the model set out above, the Bank calculates an extra capital requirement for such risk. In addition to stress testing different risk parameters, the second part of the model involves additional capital requirements for specific additional individual risk exposures, where every potential material risk specific to BankNordik is taken into account and any potential risk is included in order to determine a possible additional capital requirement. The summary of the minimal 8+ capital requirement and any possible individual additional capital requirement constitute BankNordik's total individual capital requirement.

## 3.3.3 Group solvency requirement

The Group's solvency requirement has been calculated using the method illustrated above. At the end of December 2017, the solvency requirement was 9.3%, the risk-weighted items were DKK 9.9bn and the capital requirement was DKK 921m.

Excess capital according to adequacy requirement	nts		Table 6
DKK 1,000	31.12.2017	31.12.2016	Change
Total risk-weighted items	9,895,363	9,790,474	104,889
Total capital	1,954,272	1,788,707	165,564
Core capital	1,731,404	1,566,448	164,956
Solvency ratio	19.7%	18.3%	1.5%
Core capital ratio	17.5%	16.0%	1.5%
Capital requirement	921,463	864,222	57,241
Solvency requirement	9.3%	8.8%	0.5%
Excess Subordinated loan capital (> 2% of RWA), DKK	-24,950	-26,449	1,499
Excess Subordinated loan capital (> 2% of RWA), per cent	-0.3%	-0.3%	0.0%
Excess capital, DKK 1,000	1,007,859	898,036	109,822
Excess capital ratio	10.2%	9.2%	1.0%

# 4 Credit Risk

Credit risk is the most crucial risk facing the Group. BankNordik has loans and advances (exposures) of DKK 15,466m, the vast majority of which has been provided to customers in the Faroe Islands, Denmark and Greenland. The Group pursues an overall credit policy calling for a balanced distribution of loans and advances, however, from Q4 2015 BankNordiik has refocused its banking activities in Denmark to personal banking, and as a result the Danish corporate banking activities will be wound up during the coming years.

Set out below is a presentation of the Group's credit policy, credit risk classification process, credit exposure and credit management. The Group's procedures for writing off bad and doubtful debts form an integral part of this presentation.

In connection with the acquisition of Sparbank (2010) and Amagerbanken (2011), the Group took over individually impaired exposures. These impairment charges were included in the determination of the booked value of the acquired exposures or recorded as goodwill. As of 31 December 2017 in total DKK 134.8m was recorded on this account (see Table 16 for more details). Whether these impairments should be redeemed / repaid, these will be recorded as other income.

## 4.1 Definition

The Group defines credit risk as the risk of losses arising because counterparties fail to meet all or part of their payment obligations to the Group. Credit risk also includes country, settlement and counterparty credit risks, among other things.

BankNordik manages its overall credit risk by way of its general credit policy. One of the purposes of the credit policy is to ensure a balanced relationship between earnings and risk taking.

## 4.2 Policy

The Board of Directors sets the overall policies for the Group's credit risk exposure. The Group's risk appetite framework is determined in accordance with these policies. The key components of the credit risk policies are described below.

The Group's aim is to build long-term relationships with its customers. For the vast majority of products, credit is granted on the basis of the customer's financial circumstances and specific individual assessments. Ongoing follow-up on developments in the customer's financial situation enables the Group to assess whether the basis for the credit facility has changed. The credit facilities should match the customer's creditworthiness, capital position and assets. Further and in order to increase the mitigation of credit risk, the Group as a general rule requires collateral.

The Group aims to assume risks only within the limits of applicable legislation and other rules, including rules on best practices for financial undertakings.

## 4.3 Credit process

In order to ensure a consistent, coordinated credit granting process of a high quality all credit applications are handled according to a pre-defined procedure that provides a consistent, high credit processing quality:

**Bank branches:** All branch managers can process and approve credit applications within branch manager credit lines. Credit applications exceeding branch manager's credit lines are submitted to the Credit

Department (personal customers) or to the Group's Corporate Department (corporate customers) along with a credit recommendation.

**Corporate Department:** The central corporate departments in the Faroe Islands and Greenland handle all of the Group's major corporate accounts, and the winding up of the Danish corporate credits are handled by specialists within the Credit Department. Credit applications exceeding the Corporate Department's credit lines are submitted to the Credit Department for approval.

**The Credit Department:** Applications that exceed a branch / Corporate Department credit line are submitted to the Credit Department for approval. The Credit Department also processes staff loan applications exceeding the limit of the branch credit lines. In addition to processing credit applications, the Credit Department coordinates and prepares credit recommendations to the Group's Credit Committee and recommendations submitted to the Board of Directors.

**The Credit Committee:** The Credit Committee reviews all applications beyond the Credit Department's credit line. The Credit Committee conducts credit meetings on a weekly basis. The purpose of the Credit Committee is to:

- Process credit applications exceeding the credit line of the Credit Department;
- Process and provide recommendations for all credit applications to be submitted to the Group's Board of Directors;
- Implement the guidelines for the credit area as approved by the Board of Directors; and
- **T**o supervise the overall credit granting procedure.

**Board of Directors:** The Board of Directors reviews all applications that are beyond the Credit Committee's credit line.

Credit processing must be conducted on the basis of extensive knowledge of the risks inherent to each individual exposure for the purpose of striking a balance between risk and earnings opportunities and in compliance with the overall goals defined by the Board of Directors.

## 4.4 Credit risk classification

BankNordik's lending exposure is subject to very careful management as part of the day-to-day follow-up conducted by the branches or departments with day-to-day responsibility for the individual portfolios. The follow-up and management process is split into the following categories:

- Day-to-day management is conducted by the relevant account manager;
- Commitments meeting specific criteria are tested individually for impairment four times per year in connection with the Group's quarterly financial statements;
- Reports on exposures due for review by the Credit Department in cooperation with the relevant branch or department;

- The largest exposures are reviewed annually with the Credit Committee;
- Constant monitoring of the largest exposures is a key priority.

The Group does not apply an automatic rating model that classifies customers into homogenous groups. However, the Group has implemented a behavioural credit scoring model for its private customers, and the Group has in recent years classified its customers in accordance with the methodology used by the Danish FSA, see table 7. Currently, about 99% of the overall exposure is individually classified, see table 7 for more details.

## 4.5 Credit exposure

The following section provides a presentation and review of the Group's loan portfolio. The review deals with the overall loan portfolio, followed by a report on the individual sub-portfolios. The figures include individual and collective impairments, which are itemized in part 4.8.

The Group's total loan exposures portfolio listed by category is set out in Table 7. As shown in table 10, the Group's credit facilities are largely equally distributed between the private and the corporate / public segments.

Funds placed with credit institutions and central banks are money market placements and not committed lines.

In the annual report 2017, figures for loans and guarantees are adjusted in accordance with the applicable accounting terms and are therefore not directly comparable to the exposure listed in this Risk Management Report.

Quality of loan portfolio excl. finance	ial institutions 2017				
		> 7.5m	< 7.5m	Total	
Portfolio without weakness (3, 2a)	Exposure in DKKm	2,595	3,600	6,195	40.1%
Portfolio with some weakness (2b)	Exposure in DKKm	1,366	6,074	7,439	48.19
	Exposure in DKKm	144	297	441	2.9%
Portfolio with significant weakness (2c)	Unsecured	36	88	124	0.8%
	Exposure in DKKm	482	769	1,251	8.19
Portfolio with OEI (1)	Unsecured	226	419	645	4.2%
	Impairments/provisions	117	312	430	2.8%
Portfolio without individual classification	Exposure in DKKm	0	139	139	0.9%
Total	Exposure in DKKm	4,587	10,879	15,466	100.0%
<sub>Total</sub> Quality of loan portfolio excl. financ	<b>.</b>	4,587 ≻ 7.5m	10,879 < 7.5m	15,466 Total	100.0%
Quality of loan portfolio excl. financ	<b>.</b>				
Quality of loan portfolio excl. finance	ial institutions 2016	> 7.5m	< 7.5m	Total	42.29
<b>Quality of loan portfolio excl. financ</b> Portfolio without weakness (3, 2a) Portfolio with some weakness (2b)	ial institutions 2016 Exposure in DKKm	<b>&gt; 7.5m</b> 2,632	<b>∢ 7.5m</b> 3,790	<b>Total</b> 6,422	<b>42.2</b> 9 43.19
<b>Quality of loan portfolio excl. financ</b> Portfolio without weakness (3, 2a) Portfolio with some weakness (2b)	ial institutions 2016 Exposure in DKKm Exposure in DKKm	> 7.5m 2,632 1,120	<b>&lt; 7.5m</b> 3,790 5,436	<b>Total</b> 6,422 6,556	<b>42.29</b> 43.19 3.29
<b>Quality of loan portfolio excl. financ</b> Portfolio without weakness (3, 2a) Portfolio with some weakness (2b)	ial institutions 2016 Exposure in DKKm Exposure in DKKm Exposure in DKKm	> 7.5m 2,632 1,120 89	< 7.5m 3,790 5,436 391	<b>Total</b> 6,422 6,556 480	42.29 43.19 3.29 1.19
Quality of loan portfolio excl. finance Portfolio without weakness (3, 2a) Portfolio with some weakness (2b) Portfolio with significant weakness (2c)	ial institutions 2016 Exposure in DKKm Exposure in DKKm Exposure in DKKm Unsecured	> 7.5m 2,632 1,120 89 22	<b>7.5m</b> 3,790 5,436 391 151	<b>Total</b> 6,422 6,556 480 173	42.29 43.19 3.29 1.19 10.59
Quality of loan portfolio excl. finance Portfolio without weakness (3, 2a) Portfolio with some weakness (2b) Portfolio with significant weakness (2c)	ial institutions 2016 Exposure in DKKm Exposure in DKKm Exposure in DKKm Unsecured Exposure in DKKm	> 7.5m 2,632 1,120 89 22 674	<b>&lt; 7.5m</b> 3,790 5,436 391 151 928	<b>Total</b> 6,422 6,556 480 173 1,602	42.29 43.19 3.29 1.19 10.59 6.19
	ial institutions 2016 Exposure in DKKm Exposure in DKKm Exposure in DKKm Unsecured Exposure in DKKm Unsecured	> 7.5m 2,632 1,120 89 22 674 358	<b>7.5m 3,790 5,436 391 151 928 563</b>	<b>Total</b> 6,422 6,556 480 173 1,602 921	100.09 42.29 43.19 3.29 1.19 10.59 6.19 4.19 0.99

## 4.5.1 Credit exposure, quality and concentration

In connection with the quarterly review and the on-going follow-up on the Group's loan portfolio is classified in the following categories:

- Portfolio without weakness (3, 2a5)
- Portfolio with some weakness (2b15, 2b30)
- Portfolio with weakness (2c50)
- Portfolio with impairment/provision (1)
- Portfolio without individual classification

Table 7 shows the Group's portfolio based on the review. The classification is based on the methodology used by the Danish FSA.

In their regular inspections, FSA classifies all larger exposures based on the same methodology as the Group does. If there is any difference in classification, the Group adjusts its classification according to the views of FSA. Thus the classification of the larger exposures will be in line with FSA's classification, adjusted for developments since their last inspection.

One advantage of using the FSA classification is transparency and that it gives a frame of reference, since all exposures in Danish banks are classified by FSA. As such the FSA classification constitutes a market standard.

As shown in table 7, 99% of total exposures are individually classified. The unclassified part of the portfolio has been steadily decreasing.

The impairments from the acquired portfolio in Sparbank and Amagerbanken of DKK 134.8m are not included in the total exposure.

The classification gives some important insights to the credit quality of the portfolio. 88.2% of all classified exposures are labelled without weakness or only with some weakness. This is of importance bearing in mind that banks with high risk portfolios normally fail in their larger loans.

There is a relatively low unsecured exposure in weak exposures (2c50). Above DKK 7.5m there are DKK 88m unsecured exposures and in exposures less than 7.5m there are DKK 36m unsecured.

Large exposures		Table 8
DKK 1,000	2017	2016
Exposures > 10% of total capital (%)	14%	44%
Exposures > 10% of total capital (DKKm)	267,895	793,291
Total capital (DKKm)	1,954,272	1,788,707

DKKm	m 2017					2016				
	Exposures	in%	Loan/Credits	Guarantees	Unused credits	Exposures	in%	Loan/Credits	Guarantees	Unuse credit
Faroe Islands	8,263	53%	6,405	784	1,074	7,777	51%	5,923	748	1,10
Denmark	5,841	38%	3,023	1,346	1,472	5,814	38%	3,187	1,230	1,39
Greenland	1,361	9%	596	431	334	1,611	11%	867	454	29
Total	15,466	100%	10,024	2,562	2,880	15,203	100%	9,977	2,432	2,79

The Group's overall target is for no industry to make up more than 10% of the Group's total exposure, see table 10, except for the industry group "Trade" which may be up 15%.

In special cases, exposures may be above 10%, but only for customers of a high credit quality, and where the Group has accepted collateral. In addition, the Group's long-term target is for no single exposure (on a Group basis) to make up more than 10% of the Group's base capital. The Group has one exposure exceeding 10% of the base capital. The customer is classified 2b15.

As can be seen from Table 10 no single industry exceeds 10% of total exposures.

Having a strong position in the personal segment is a crucial priority for the Group. Personal loans account for about 61.7% of the Group's total loans and advances. The vast majority of the personal loans in the Faroe Islands involve loans for the purchase of real estate in which the Group holds a first mortgage secured against the property.

Risk exposure concentrations				Table 10	
	:	2017	20	2016	
DKKm	DKKm	In %	DKKm	In %	
Public authorities	641	4.1%	350	2.3%	
Corporate sector:					
Agriculture and farming, others	64	0.4%	81	0.5%	
Aquaculture	8	0.1%	17	0.1%	
Fisheries	490	3.2%	480	3.2%	
Manufacturing industries, etc.	394	2.5%	298	2.0%	
Energy and utilities	207	1.3%	133	0.9%	
Building and construction, etc.	473	3.1%	533	3.5%	
Trade	796	5.1%	806	5.3%	
Transport, mail and telecommunications	396	2.6%	912	6.0%	
Hotels and restaurants	32	0.2%	30	0.2%	
Information and communication	162	1.0%	177	1.2%	
Property administration, etc.	811	5.2%	1,013	6.7%	
Financing and insurance	114	0.7%	114	0.8%	
Other industries	802	5.2%	662	4.4%	
Total corporate sector	4,748	30.8%	5,256	34.7%	
Personal customers	10,076	65.2%	9,596	63.1%	
Total	15,466	100.0%	15,203	100.0%	
Credit institutions and central banks	867		1,034		
Total incl. credit institutions and central banks	16,333		16,236		

Collateral		Table 11
(in %)	2017	2016
Car	4%	3%
Real estate	72%	72%
Aircrafts & Ships	7%	6%
Other	18%	19%
Total	100%	100%

## 4.6 Risk mitigation

As provided in the Group's overall credit policy, the Group seeks to minimise actual risk taking. Accordingly, the Group generally requires collateral for any credit facility granted. What kind of collateral the Group may require when granting a loan depends on the account / customer involved and is subject to an individual assessment of each credit application.

The types of collateral most frequently provided are real estate, ships / aircraft and motor vehicles in addition to guarantees provided by owners or, in the Danish market, by floating charge (virksomhedspant).

The Group regularly assesses the value of collateral provided in terms of risk management. It calculates the value as the price that would be obtained in a forced sale less deductions reflecting selling costs and the period during which the asset will be up for sale.

To allow for the uncertainty associated with calculating the value of collateral received, the Group reduces such value by way of haircuts, see table 12. For real estate, haircuts reflect the expected costs of a forced sale and a margin of safety. This haircut is 20% of the expected market value. For unlisted securities, guarantees by third party (exclusive of guarantees from public authorities and banks) and collateral in movables, the haircut is 100%.

Credit exposure and collateral for 20	017				Table 12
DKKm	Personal	Corporates	Personal & Corporate	Public	Total
Exposure	10,076	4,748	14,825	641	15,466
Loans, advances and guarantees	8,273	3,434	11,707	392	12,099
Collateral	5,893	2,657	8,550	2	8,552
Unsecured (of exposures)	4,183	2,092	6,275	639	6,914
Unsecured (loans, advances and guarantees)	2,401	786	3,186	390	3,576
Unsecured ratio	42%	44%	42%	100%	45%
Unsecured ratio, loans and advances	29%	23%	27%	99%	29%
DKKm	Personal	Corporates	Personal & Corporate	Public	Total
Exposure	9,596	5.256	14.852	350	15,203
Loans, advances and guarantees	7,770	3,515	11,285	288	11,573
Collateral	5,518	2,911	8,429	10	8,439
Unsecured (of exposures)	4,078	2,345	6,423	340	6,763
Unsecured (loans, advances and guarantees)	2,252	603	2,855	278	3,134
Unsecured ratio	42%	45%	43%	97%	44%
Unsecured ratio, loans and advances	29%	17%	25%	97%	27%
* Before deductions of impairments and provisions					

Table 12 shows the Group's total credit exposure and the collateral for the loans granted divided into private, corporate and public sector. The Group's collateral is mainly in real estate.

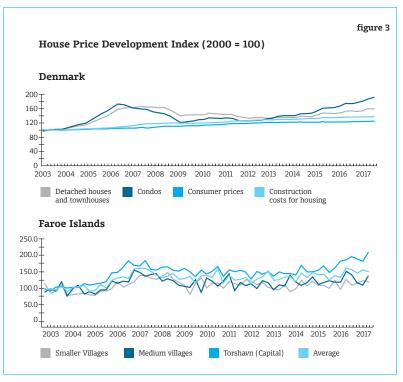


Figure 3 illustrates the general price developments in the Faroe Islands and Denmark. Source: Statistics Denmark and the Association of Danish Mortgage Banks Source: Own research

There are no publicly available statistics illustrating developments in house prices in Greenland. The Group estimates that house prices in the latest years have been relatively stable.

The Group offers fixed-rate mortgage loans to private customers in the Faroese market in cooperation with Danish mortgage provider DLR Kredit. In the Danish and Greenlandic markets, mortgage loans are distributed in cooperation with Danish mortgage providers Totalkredit and DLR Kredit.

## 4.7 Monitoring and portfolio management

BankNordik monitors credit facilities centrally through its credit systems. Customers showing a weak financial performance are transferred to a watch list enabling the Group to monitor them more closely and thereby reduce the risk of losses. At least once a year, a review of all exposures above a certain amount is performed.

Distribution of past due amo				Table 13						
			2017				2016			
DKKm	Exposure	Past due total	Past due > 90 days	Total balance with past due	Exposure	Past due total	Past due > 90 days	Total balance with past due		
Portfolio without weakness (3, 2a)	6,195	18	0	542	6,422	13	3	786		
Portfolio with some weakness (2b, 2b)	7,439	42	1	1,495	6,556	62	1	1,251		
Portfolio with significant weakness (2c)	441	2	0	104	480	4	0	155		
Portfolio with impairment/provision (1)	1,251	13	4	328	1,602	30	11	584		
Portfolio without individual classification	139	4	0	17	143	5	1	34		
Total	15,466	77	6	2,486	15,203	114	17	2,810		
Past due in % of exposure		0.5%	0.0%			0.7%	0.1%			

Unauthorised overdrafts are automatically referred to the customer's adviser, who decides whether or not to accept the overdraft. For good customers, the Group often accepts one or more accounts being overdrawn for a certain period of time. If the overdraft is not accepted, a reminder procedure is initiated.

As shown in table 13, DKK 6m is more than 90 days past due.

#### 4.7.1 Credit risk management

The Group monitors on a continuing basis and reviews at least once a year which segments should be given extra attention.

On a continuing basis credit audits are conducted and additionally, based on monthly generated credit risk reports, the business units and the Credit Department monitor and review credit quality and on a quarterly basis the Credit Department prepares a credit risk report to the Credit Committee and the Board of Directors.

#### 4.8 Impairment/Losses

The Group estimates the future cash flows on the basis of the most likely scenario. The Group tests the entire loan portfolio for impairment four times per year. Table 14 shows the Group's total losses by industry from 2004 to 2017. As the table shows, the average loss ratio during the overall period was 0.9% of the Group's total loans and guarantees. As can be seen from the data, there are relatively large variations from year to year and from industry to industry.

Historical losses	Historical losses Table 2									ble 14					
Sector:	Vektað	2017	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006	2005	2004
Personal	0.4%	0.6%	1.3%	0.7%	0.6%	0.4%	0.2%	0.3%	0.1%	0.1%	0.03%	0.1%	0.1%	0.2%	0.3%
Agriculture	0.3%	0.0%	1.6%	0.0%	0.1%	0.1%	0.0%	0.0%	0.0%	0.0%	0.00%	0.0%	0.0%	0.0%	0.0%
Aquaculture	5.8%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.00%	0.2%	0.0%	17.7%	31.5%
Fishing industry	2.1%	1.7%	0.5%	1.1%	3.1%	1.5%	6.6%	14.0%	2.8%	5.7%	0.00%	0.0%	0.0%	0.6%	0.0%
Manufacturing indus- tries etc.	0.6%	12.1%	3.2%	0.0%	0.0%	0.2%	0.0%	0.3%	0.6%	0.0%	0.00%	1.9%	0.1%	5.6%	0.0%
Building and con- struction etc.	1.9%	3.3%	0.2%	0.4%	0.6%	0.2%	0.9%	0.3%	6.2%	16.0%	0.00%	0.0%	0.0%	0.1%	0.0%
Trade, hotels and restaurants	1.2%	0.5%	0.6%	0.0%	0.1%	0.1%	2.4%	0.0%	0.0%	0.0%	0.00%	0.0%	0.0%	0.0%	0.0%
Transport, mail and telephone	0.2%	1.1%	0.2%	0.0%	0.1%	0.1%	2.4%	0.0%	0.0%	0.0%	0.00%	0.0%	0.0%	0.0%	0.0%
Service	1.2%	0.1%	0.2%	0.0%	0.1%	0.4%	1.2%	3.0%	1.6%	0.0%	0.00%	0.0%	0.0%	0.0%	0.0%
Property adm., pur- chace and sale and business services	2.0%	9.4%	0.8%	1.8%	7.0%	2.5%	0.4%	0.5%	5.7%	0.0%	0.00%	0.0%	0.0%	0.0%	0.0%
Personal other	0.1%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.00%	0.0%	0.3%	0.0%	0.0%
Public Autorities	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.00%	0.0%	0.0%	0.0%	0.0%
Total	0.9%	1.5%	1.1%	0.6%	1.0%	0.7%	1.1%	0.9%	1.5%	1.1%	0.01%	0.2%	0.1%	1.3%	2.7%

DKKm		2017						
	Loans and Guarantees	Impairments./ Provisions	Collateral	Unsecured	Loans and Guarantees	Impairments./ Provisions	Collateral	Unsecured
Public								
Private	314	199	111	4	697	385	285	26
Corporate	372	233	116	24	369	241	125	4
Total	686	432	227	27	1.066	626	410	30

According to IAS 39 and Executive Order on Financial Reports for Credit Institutions and Investment Firms, etc. as valid in the Faroe Islands, OEI (Objective evidence of impairment) of a financial asset may appear before default, for example when a debtor is found to be in financial difficulty, likely to go bankrupt or enter into financial restructuring.

		2017				
DKKm	Loans gross	Individual impairments	Impairments from acquired portfolio	Loans gross	Individual impairments	Impairments from acquired portfolio
Individual impairments:						
Faroe Islands	263	196	0	477	252	0
Denmark	344	185	135	589	313	191
Greenland	33	27	0	42	27	0
Total	640	408	135	1,108	592	191
Collective impairments:						
Faroe Islands	6,038	40	0	5,446	26	0
Denmark and Greenland	3,346	38	0	3,422	27	0
Total	9,384	78	0	8,868	53	0

If OEI of a loan, advance or amount due exists, the Group determines the individual impairment charge. The charge equals the difference between the carrying amount and the present value of the estimated future cash flow from the asset, including the realisation value of collateral. Loans and advances without OEI are included in an assessment of collective impairment.

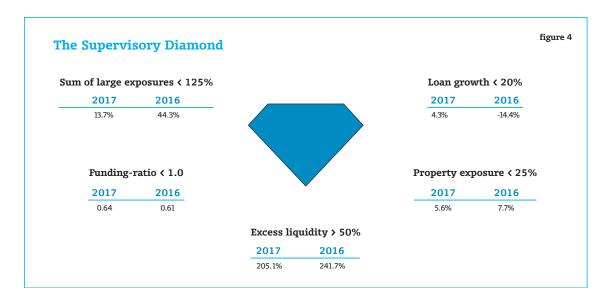
In addition to the individual impairment charges above, the Group is required to test the remaining loan portfolio collectively for impairment. Table 16 provides a breakdown of individual and collective impairment by geographical area.

In connection with the acquisition of Sparbank (2010) and Amagerbanken (2011), the Group took over some of the exposures that were individually impaired. These impairments are recognised as part of the purchase price for the acquired exposures. In 2017 DKK 134.2m of the impairments reflected in the table below are individual impairments recognised up to 12 months after the acquisition of the relevant exposure, see Table 16 second column.

## 4.9 The Supervisory Diamond

The Danish FSA applies a model for measuring whether a bank has a high-risk profile – the Supervisory Diamond. The model identifies five areas considered to be indicators of increased risk if not within certain limits.

The Group meets by a wide margin the limits for large exposures, loan growth, exposures towards real estate, excess liquidity and stable funding.



# 5 Market Risk

## 5.1 Organisation

The Bank has established an Investment Working Group to monitor the financial markets and continuously update its expectations for the financial markets. The Investment Working Group meets once a month to discuss the outlook for the financial markets and make an update containing a recommendation on strategic asset allocation on about a 12-month horizon to the Investment Group.

The Investment Working Group refers to the Investment Group. Participants in the Investment Group are employees responsible for Market Risk. Based on the recommendation, the Investment Group decides whether to retain or revise the Bank's official outlook.

The Investment Groups decisions are communicated throughout the organization and forms the basis for all advice provided to customers and included in the Bank's official Markets Update, which is forwarded by e-mail to a wide range of recipients and published on the Bank's website.

## **5.2 Definition**

The Group defines market risk as the risks taken in relation to price fluctuations in the financial markets. Several types of risk may arise and the Bank manages and monitors these risks carefully.

## BankNordik's market risks are

- Interest rate risk: risk of loss caused by changes in interest rates
- Exchange rate risk: risk of loss from positions in foreign currency when exchange rates change
- Equity market risk: risk of loss from falling equity values

## 5.3 Policy and responsibility

The Group's market risk management relates to the Group's assets, liabilities and off-balance-sheet items. The Board of Directors defines the overall policies/limits for the Group's market risk exposures, including the overall risk limits. The limits on market risks are set with consideration of the risk they imply, and how they match the Group's strategic plans.

On behalf of the Executive Board, the Group Risk Committee is responsible for allocating the market risk to the Group's major business areas. Historically, lines have mainly been granted to Treasury.

The Financial Manager/Treassury is responsible for monitoring and handling the Bank's market risks and positions. Markets have been granted small market risk lines for its daily operations. The Finance Department reports market risks to the Executive Board on a monthly basis. The CFO is responsible for controlling of the market risk.

Reporting of Market risk	Table 17
	Board of Directors
Monthly	Overview of
	– Interest risk
	– Exchange risk
	– Equity market risk
	– Liquidity risk
	Executive Board
Monthly	Overview of
	– Interest risk
	– Exchange risk
	– Equity market risk
	– Liquidity risk
Daily	Overview of
	– Interest risk
	– Equity market risk
	– Liquidity risk

## 5.4 Control and management

The stringent exchange rate risk policies support the Group's investment policy of mainly holding listed Danish government and mortgage bonds, and to a lesser extent investing in other markets and currencies.

Market Risk Management								
Level	Board of Directors	Executive Board	CFO	Financial Manager	Treasury			
Strategic	Defines the overall market risk							
Tactical		Delegating risk authorities to relevant divisions		Managing the Bank's market risk	Implementing			
Operational			Controlling & Reporting		Trading			

The Finance Department monitors and reports market risk to the Board of Directors and the Executive Board on a monthly basis. The control of market risk lies with the CFO.

## 5.5 Market risk

Table 19 shows the likely effects on the Bank's share capital from likely market changes.

Likely effects from changes in markets value Table 19								
	Change	2017	% of Core Capital	2016	% of Core Capital			
Equity risk DKKm (+/-)	10%	25	1.4%	24	1.6%			
Exchange risk DKKm (+/-) EUR	2.25%	0	0.0%	0	0.0%			
Exchange risk DKKm (+/-) Other currencies	10%	1	0.0%	7	0.5%			
Interest rate risk DKKm (parallel shift)	100 bp	27	1.6%	18	1.1%			

All equity prices fall by 10%.

- All currencies change by 10% (EUR by 2.25%).
- Upwards parallel shift of the yield curve of 100 bp.

The calculations show the potential losses for the Group deriving from market volatility.

## 5.6 Interest rate risk

The Group's policy is to invest most of its excess liquidity in LCR compliant bonds. As a consequence, BankNordik holds a large portfolio of bonds, and most of the Group's interest rate risk stems from this portfolio.

The Group's interest rate risk is calculated according to the requirements of the Danish FSA. The interest rate risk is defined as the effects of a one percentage point parallel shift of the yield curve. BankNordik offers fixed rate loans to corporate customers. The interest rate risk from these loans is hedged with interest rate swaps on a one-to-one basis.

Table 20 shows the Group's overall interest rate risk measured as the expected loss on interest rate positions that would result from a parallel upward shift of the yield curve. Interest rate risk in EUR is mainly from corporate bonds.

Interest rate risk broken down by Currency		Table 20
DKKm	2017	2016
DKK	21	13
EUR	7	5
Interest rate risk	27	18

## 5.7 Exchange rate risk

BankNordik's base currency is DKK and assets and liabilities in other currencies therefore imply an extra risk as they may vary in value over time relative to DKK. BankNordik's core business as a commercial bank makes it necessary to have access to foreign currencies and to hold positions in the most common currencies. Given the uncertainty of currency fluctuations, BankNordik's policy is to maintain a low currency risk.

The Group's exchange rate risk mainly stems from:

- Customer loans / deposits in foreign currency
- Treasury's positions in foreign currency

	Table 21
2017	2016
15	75
15	75
	15

## 5.8 Equity market risk

BankNordik's stringent risk policy restricts equity positions to listed and liquid shares and shares related to the Danish banking sector. The Group occasionally holds unlisted shares, for example in connection with taking over and reselling collateral from defaulted loans.

The Group has acquired holdings in a number of unlisted banking-related companies. These are mainly investments in companies providing financial infrastructure and financial services to the Bank. For some of these investments, BankNordik's holding is rebalanced yearly according to the business volume generated by the Bank to the company in question.

Equity risk		Table 22
DKKm	2017	2016
Shares/unit trust certificates listed on the Copenhagen Stock Exchange	25	30
Shares/unit trust certificates listed on other stock exchanges	19	20
Other shares at fair value based on the fair- value option	204	191
Total shares etc.	249	241

# 6 Liquidity Risk

## 6.1 Definition

Liquidity risk is defined as the risk of loss resulting from

- Increased funding costs
- A lack of funding of new activities
- A lack of funding to meet the Group's commitments

The Board of Directors has defined the Bank's liquidity limits for the daily operational level and for budgeting plans. The Danish FSA has designated BankNordik as a systematically important financial institutions (SIFI). With a liquidity coverage ratio (LCR) of 209 % at 31. December 2017 BankNordik's liquidity position remains robust.

## 6.2 Control and management

Liquidity risk is a fundamental part of the Group's business strategy. The Group's liquidity is monitored and managed by Treasury on a daily basis in accordance with the limits set by the Board of Directors and reported to the Executive Board by the Finance Department. A liquidity report with stress tests is submitted to the Executive Board and the Group Risk Committee on a monthly basis. Treasury has the operational responsibility for investment of the liquidity, while Finance Department is responsible for reporting and monitoring liquidity. The CFO is responsible for controlling. The Group has implemented contingency plans to ensure that it is ready to respond to unfavorable liquidity conditions.

## 6.2.1 Operational liquidity risk

The objective of the Group's operational liquidity risk management is to ensure that the Group has sufficient liquidity at all times to handle customer transactions and changes in liquidity. BankNordik complies with LCR requirements and therefore closely monitors the bond portfolio with regards to holding sufficient LCR compliable bonds.

Liquidity Management Tal							
	Board of Directors	Executive Board	CFO	Financial Manager	Treasury		
Objective	Defines the objectives for liquidity policies						
Tactical		Sufficient and well diversified funding		Planning	Providing background materials		
Operational			Controlling & reporting	Monitoring	Establish contact		

## 6.2.2 Liquidity stress testing

BankNordik has incorporated a liquidity stress testing model based on LCR. This model is used at least monthly to forecast developments in the Bank's liquidity on a 3-month and a 3-12 – month horizon. The test is based on the business-as-usual situation with outflows from undrawn committed facilities and further stress measures. If the 3-month target is not met, the Executive Board must implement a contingency plan.

## 6.2.3 Twelve-month liquidity

The Bank's 12-month funding requirements are based on projections for 2018, which were revised in December taking the market outlook into account.

## 6.2.4 Structural liquidity risk

Deposits are generally considered a secure source of funding. Deposits are generally short term but their historical stability enables BankNordik to grant customer loans with much longer terms e.g. 25 years to fund residential housing. It is crucial for any bank to handle such maturity mismatch and associated risk, and therefore it is essential to have a reputation as a safe bank for deposits. Table 24 shows assets and liabilities by a maturity structure.

In order to minimize liquidity risk, BankNordiks policy is to have strong liquidity from different funding sources. It is therefore the Bank's policy to further diversify the deposit base in terms of maturity.

## 6.2.5 Funding sources

The Group monitors its funding mix to make sure that there is a satisfactory diversification between deposits, equity, hybrid capital, and loans from the financial markets.

## 6.3 Collateral provided by the Group

As customarily used by financial market participants BankNordik has entered into standard CSA agreements with other banks. These agreements commit both parties to provide and daily adjust collateral for negative market values. The bank with negative value exposure receives collateral. Thereby reducing counterparty risk to daily market fluctuations of derivatives and pledged amount. As a consequence of these agreements BankNordik at yearend 2017 had pledged bonds and cash deposits valued at DKK 37m under these agreements. End of period BankNordik had negative market value to all counterparties and has therefore not received any collateral yearend 2017.

BankNordik also provides collateral to the Danish central bank to give the Bank access to the intra-day draft facility with the central bank as part of the Danish clearing services for securities. At year-end 2017, this collateral amounted to DKK 43m.

Remaining maturity						Table
DKK 1,000					Without fixed	
2017	0-1 months	1-3 months	3-12 months	More than 1 year	maturity	Tota
Cash in hand and demand deposits with central banks	250,509					250,50
Due from Credit institution	290,234	112,065		213,897		616,19
Loans and advances	1,058	732,066	1,293,899	11,303,379		13,330,40
Bonds and Shares*	51,011	4,709	504,293	3,833,655	204,150	4,597,81
Derivatives	3,810					3,81
Other Assets	98,252	56,808		503,971	205,825	864,85
Total assets	694,874	905,648	1,798,192	15,854,902	409,975	19,663,59
Due to credit institutions and central banks	31,361			348,628		379,98
Deposits	9,816,643	1,732,581	41,754	1,065,798		12,656,77
Derivatives						
Other liabilities	576,971	70,644	1,898	39,104	380	688,99
Subordinated debt	952	1,903	6,662	281,968		291,48
Equity					1,935,362	1,935,36
Total	10,425,927	1,805,128	50,314	1,735,498	1,935,742	15,952,60
Off-balance sheet items Financial guarantees	318,943					318,94
Loan Commitments	157,480					157,48
Total	476,423					476,42
2016						
2016 Cash in hand and demand deposits with central banks	216,915					216,91
Due from Credit institution	366,637	250,498	876	201,197		819,20
Loans and advances	19,463	237,692	1,389,091	11,596,097		13,242,34
Bonds and Shares*	105,156	31,729	895,260	3,740,858	194,793	4,967,79
Derivatives	31,852			-,,		31,85
Other Assets	146,912	54,120		2,206	224,245	427,48
Total assets	886,936	574,040	2,285,228	15,540,358	419,039	19,705,60
Due to credit institutions and central banks	42,000	648	2,914	337,879		383,44
Deposits	9,465,261	1,679,378	76,565	1,477,607		12,698,81
Derivatives	5,105,201	1,079,970	10,505	1,177,007		12,090,0
Other liabilities	165,432	61,986	2,816	3,629	55,633	289,49
Subordinated debt	941	1,881	6,584	278,697	55,055	288,10
Equity	211	1,001	0,501	270,057	2,028,143	2,028,14
Fotal	9,673,633	1,743,893	88,878	2,097,811	2,144,644	15,748,85
	2,072,005	1, -1, -1, -1, -1, -1, -1, -1, -1, -1, -	00,070	2,007,011	2,237,077	10,05
Off-balance sheet items						
Financial guarantees	366,671					366,6
Loan Commitments	206,881					206,8
Total	573,624					573,62

# 7 Operational Risk

The capital adequacy regulation stipulates that banks must disclose all operational risks.

## 7.1 Definition

Operational risk is defined as follows:

"Risk of loss resulting from inadequate or faulty internal procedures, human errors and system errors, or because of external events, including legal risks."

Operational risk is thus often associated with specific and non-recurring events, such as clerical or recordkeeping errors, defects or breakdowns of the technical infrastructure, fraud by employees or third-parties, failure to comply with regulatory requirements, fire and storm damage, litigation or codes of conduct or adverse effects of external events that may affect the operations and reputation of the Bank.

## 7.2 Policy

The Bank seeks to minimise its operational risks throughout the organisation by means of an extensive system of policies and control arrangements, which are designed tooptimise procedures.

## 7.3 Measurement and control

At the organisational level, banking activities are kept separate from the control function. Independent auditors perform the internal auditing in order to ensure that principles and procedures are complied with at all times.

Although the Bank has implemented risk controls and taken loss-mitigating actions, and substantial resources have been devoted to developing efficient procedures and training staff, it is not possible to implement procedures that are fully effective in controlling all operational risks. The Bank has therefore taken out insurance in respect of property, office equipment, vehicles and employee compensation as well as general liability and directors' and officers' liability. In addition, the Bank has taken out insurance against theft, robbery, amounts lost in cash transports between branches or in the post up to a reasonable figure. The Bank believes that the type and relative amounts of insurance that it holds are in accordance with customary practice in its business area.

Assessing the Bank's operational risks in the IT field is considered an important area. The Bank's IT department and management regularly review IT security, including contingency plans for IT breakdowns etc., that are designed to ensure that operations can continue at a satisfactory level in case of extraordinary events. All IT systems running at BankNordik and from the bank's service providers must adhere to documented running schedules and guidelines. IT operations must be safe and stable, a requirement complied with through the greatest possible degree of automation and capacity adjustments. IT services run by service providers must be based on written agreements.

The Bank has not been involved in any governmental, legal or arbitration proceedings (nor is the Bank aware of any such proceedings pending or being threatened) during a period covering at least the preceding 12 months, which may have, or have had in the recent past a material adverse impact on the Bank's financial position or profitablity.

Pursuant to the Executive Order for the Faroe Islands on the governance and management of banks, etc. (Bekendtgørelse for Færøerne om ledelse og styring af pengeinstitutter m.fl.) and the Danish FSA's guidelines, the Bank is required to perform a qualitative assessment of its control environment. Control environment is a collective term for the resources the bank applies to minimise the risks involved in carrying on the financial business. Such resources would include an assessment of the scope of internal business procedures, the degree of functional segregation, and whether the necessary management and control tools are in place in all relevant business areas.

## 7.4 Long-term goals in operational risk management

In addition to monitoring the level of risk for assessing the capital requirement for operational risk, the Bank's monitoring system is designed to gather new statistics on operational risk. The long-term objective is for the monitoring system monitoring the level of operational risk in the Bank's branches on a monthly basis to have a preventive effect and to help to minimise the Bank's operational risk.

# 8 Insurance Risk

IInsurance risk in the Group consists mostly of non-life insurance risk. The Group has a non-life insurance company, Trygd and a life insurance company, Nordiklív.

Risk exposure for an insurance company can be defined as a contingency event, chain of events or bad management which can by itself, or by accumulation, seriously affect the annual results of the insurer and in extreme cases make it unable to meet its liabilities. Risks for an insurance operation are typically categorized as insurance risk and market risk. Among other risks are currency exchange risk, liquidity risk, counterparty and concentration risk and operational risk.

Careful and prudent risk management forms an integral part of any insurance operations. The nature of insurance is to deal with unknown future incidents resulting in a payment obligation. An important part of managing insurance risk is reinsurance. The Group must protect itself against dramatic fluctuations in technical results by entering into agreements on reinsurance so that the risk of the Group having to pay claims from its own funds is reasonable in relation to the risks assumed, their composition, TRYGD's equity. This is done with statistical spread of risks and accumulation of funds, quantified by statistical methods, to meet these obligations.

The Group has defined internal procedures to minimise the possible loss regarding insurance liabilities. TRYGD evaluate their insurance risk on a regular basis for the purpose of optimising the risk profile. Risk management also involves holding a well diversified insurance portfolio. The insurance portfolio of TRYGD is well diversified in personal and commercial lines (see table 25).

## 8.1 Insurance risk

Trygd covers the insurance liabilities through a portfolio of securities and investment assets exposed to market risk.

Distrubution of portfolio of Trygd Tal		Table 25	Financial assets linked to insurance risk	:	Table 26	
	2017	2016	DKKm	2017	2016	
Commercial lines	67%	69%	Listed securities on stock exchange	140	136	
Personal lines 33%		31%	Accounts receivable (total technical provisions)	2	2	
			Cash and cash equivalents	16	13	
			Total	158	151	

Trygd has invested in investment securities and cash and cash equivalents in the effort to balance the exposure to market and currency risk (see table 26).

Likely effects from changes in markets value					
	Change	2017	2016		
Equity risk DKKm (+/-)	10%				
Exchange risk DKKm (+/-) in euro	2.25%				
Exchange risk DKKm (+/-) others currency	10%				
Interest rate risk DKKm (parallel shift) – Trygd	100 bp	0.7	0.7		
Interest rate risk DKKm (parallel shift) Total	100 bp				

## **8.2 Capital requirements**

The effects on BankNordiks solvency, due to the ownership of the insurance company's Trygd and NordikLív, are considered low. According to CRR the risk weighted assets has increased DKK 283m. The negative effect on the solvency thus is 0.6% points.

## 8.3 Trygd insurance

The Board of Directors and Executive Management of Trygd must ensure that the company has an adequate capital base and internal procedures for risk measurement and risk management to assess the necessary capital base applying a spread appropriate to cover Trygd's risks.

In order to meet these requirements Trygd's policies and procedures are regularly updated. Risk management at Trygd is based on a number of policies, business procedures and risk assessments which are reviewed and must be approved by the Board of Directors annually.

The size of provisions for claims is based on individual assessments of the final costs of individual claims, supplemented with statistical analyses.

The company's acceptance policy is based on a full customer relationship, which is expected to contribute to the overall profitability of the Group. In relation to acceptance of corporate insurance products, the Board of Directors has approved a separate acceptance policy, which is implemented in the handling process of the corporate department.

Reinsurance is an important aspect of managing insurance risk. The Group must protect itself against dramatic fluctuations in technical results by entering into agreements on reinsurance so as to make the risk of the Group having to pay claims from its own funds reasonable in relation to the size of the risk assumed, the risk composition and TRYGD's equity.

Run-off gains/losses in Trygd Table 28 DKKm								
Sector:	2017	2016	2015	2014	2013			
Industry	1.25	2.5	1.12	1.95	-1.31			
Private	0.46	0.43	0.64	-0.18	0.96			
Accidents	0.19	-0.32	0.27	-0.07	-0.10			
Automobile	2.93	3.39	2.3	0.99	0.86			
Total	4.82	6.00	4.33	2.69	0.41			

TRYGD has organised a reinsurance programme which ensures that e.g. large natural disasters and significant individual claims do not compromise TRYGD's ability to meet its obligations. For large natural disasters, the total cost to Trygd will amount to a maximum of DKK 10m. The reinsurance program is reviewed once a year and approved by the Board of Directors. Trygd uses reputable reinsurance companies with good ratings and financial positions.

Trygd's Claims Department is responsible for handling all claims and only claims employees may deal with claims matters or advise claimants in specific claim cases.

Technical provisions to cover future payments for claims arising are calculated using appropriate and generally recognised methods. Insurance provisions are made to cover the future risk on the basis of experience

from previous and similar claims. These methods and analyses are subject to the natural uncertainty inherent in estimating future payments, both in terms of size and date of payment.

The board of directors of Trygd applies a low risk investment policy. The company's main investments are in bonds and deposits. There is no exchange rate risk, as all business is done in DKK.

Contractual maturity for the insurance segment							
DKK 1,000							
2017	On demand	0–12 months	1 – 5 years	Over 5 years	No stated maturity	Total	
Assets							
Securities	171,553					171,553	
Reinsurance assets		6,383				6,383	
Accounts receivables		2,191				2,191	
Restricted cash							
Cash and cash equivalents	19,846					19,846	
Total financial assets	191,399	8,574				199,973	
Liabilities							
Technical provision		81,736				81,736	
Account payable		5,445				5,445	
Total financial liabilities		87,182				87,182	
Assets — liabilities	191,399	-78,608				112,791	

## Contractual maturity for the insurance segment

2016	On demand	0–12 months	1–5 years	Over 5 years	No stated maturity	Total
Assets						
Securities	167,943					167,943
Reinsurance assets		25,480				25,480
Accounts receivables		1,787				1,787
Restricted cash						
Cash and cash equivalents	15,299					15,299
Total financial assets	183,242	27,267				210,509
Liabilities						
Technical provision		105,673				105,673
Account payable		10,213				10,213
Total financial liabilities		115,886				115,886
Assets – liabilities	183,242	-88,618				94,623

Assets and liabilities are offset when the Group and the counterparty have a legally enforceable right to offset recognised amounts and have agreed to settle the balances on a net basis or to realise the asset and settle the liability simultaneously. Master netting agreements or similar agreements give the right to additional offset in the event of default.

## 8.4 NordikLív – Life insurance

NordikLív is a life insurance company established in 2015 and wholly owned by BankNordik. The company began operations in 2016.

NordikLív issues regular life, disability and critical illness insurance covers in the Faroese market and in 2017 the total premiums amounted to DKK 13.2m compared to DKK 11.2m in 2016, and the individual solvency requirement was much lower than the minimum capital requirement defined by law, leaving NordikLív with a capital requirement of DKK 26.1m compared to a capital of DKK 31.3m.

The primary risks of NordikLív are financial risks, insurance risks, operational risks and commercial risks.

NordikLív's investment policy is restrictive and at present NordikLív only holds government bonds and Danish mortgaged backed bonds limiting the primary financial risk to interest rate risk.

In respect of insurance risks these are, due to the company's limited product portfolio, mainly related to disability, costs and the occurrence of a catastrophe. To mitigate these risks NordikLív's under-writing policy is aimed at securing that only risks that can be characterized as normal for the relevant area of insurance are accepted. Further, NordikLív reinsures it's against larger claims, e.g. because of the occurrence of a catastrophe.

Operational risks are the risks of suffering an economic loss due insufficient or the complete lack of internal procedures, human or system based errors or due to external events, including a change in legislation. In respect of the latter, besides an expected minor increase in the minimum capital requirement defined by law, the proposed upcoming Solvency II inspired Faroese regulation is not expected to have any major influence on NordikLív.

Commercial risks are related to the uncertainty of the development of the Faroese life insurance market, change in customer behaviour and demands, a shift in technology and reputational risk.

In order to mitigate operational and commercial risks NordikLív has entered into a cooperation agreements with Forenede Gruppeliv and BankNordik providing the company with expert resources within production, administration, internal audit, risk management and compliance.